

COMPANY PROFILE & CAPABILITY STATEMENT

District of Columbia, Virginia, New York

Small Minority Business

1-3 Day Delivery

Authorized GSA Contractor Offering
280,000 Commercial Products

SALES:

202-483-7080

FAX:

202-483-7090

GOV@SOLONY.COM

HTTP://WWW.SOLONY.COM/

DUNS NUMBER: 13-236-2166

EIN NUMBER: 11-3617602

CAGE CODE: 1PWE3

CCR TRADING PARTNER NUMBER:
65654245

GSA CONTRACT NUMBER:

GS-15F-0068K

GS-14F-0018L

GS-25F-0145M

NFSOLONY

DOD EMALL

SIC's

3571, 3572, 3575, 3577, 3674, 7372,
7373, 7377, 2671, 5111, 5805, 5815,
7010, 7020, 7021, 7022, 7025, 7030,
7035, 7042, 7045, 7050, 7420, 7430,
7435

NAICS

334418, 334111, 334112, 334113,
334418, 334413, 511210, 541512,
53420, 322221, 422110

Small Business with a Large Inventory



1420 N STREET, NW
WASHINGTON, DC 20005



**COMPLEX COMPUTER SYSTEMS TO
GENERAL OFFICE SUPPLIES**
*TOTAL OFFICE SOLUTIONS FEATURING THE
SALES, SERVICE, SUPPLY AND SUPPORT OF MORE
THAN 280,000 PRODUCTS AND SERVICES FOR
YOUR ENTIRE OFFICE, STORE OR WAREHOUSE*

COMPUTER EQUIPMENT & SOFTWARE
HEAVY DUTY SHREDDERS
MEDIA DESTROYERS
SCANNERS
BAR CODING EQUIPMENT
CALCULATORS
NETWORKING SERVICES
COPIERS & FAX MACHINES
ERGONOMIC DEVICES
OFFICE FURNITURE
TONER CARTRIDGES
RIBBONS CARTRIDGES
PAPER PRODUCTS
TIME CLOCKS
TYPEWRITERS
TELEPHONE SYSTEMS
GENERAL OFFICE SUPPLIES
CASH REGISTERS
EXTENDED WARRANTY SERVICES

**EVERYTHING FOR YOUR OFFICE,
EXCEPT THE PEOPLE!**



Regarding Our Commercial Catalog

SOLONY Business Technologies is a reseller engaged with distributors of every major manufacturer offering products, services, supplies and support services across the entire spectrum of the office environment. Our products include (but is not limited to) paper, computer and bar coding equipment and supplies, printers, fax machines, toner, ribbons, general office supplies and janitorial / maintenance equipment & solvents.

We have many types of catalogs! SOLONY Business Technologies features thousands and thousands of products and services for the office environment. An entire listing of all of our items would take up hundreds of pages.

We have attached a category and products listing. Upon request, we will provide standard or customized catalogs featuring the manufacturers, part numbers and descriptions your office needs.

Solony is an especially good source for hard to find products!

For More Product Info Please visit <http://www.solony.com/find>

Our Staff



At Solony, we offer new technologies and products to our clients to assist them in making intelligent purchasing decisions. There are many ways we go above and beyond the customer's expectations, often forgoing profits in the interest of delivering first-rate service. Our measure of success is in our ability to address problems and creating solutions. Our small size allows us to get the job promptly and professionally.

Solony Business Technologies has been in business for some time selling, servicing, supplying and supporting thousands of products and services ranging from complex computer hardware, software, copiers and faxes to the simplest office supplies.

We add to our value by offering custom integration services and warranty service programs designed to keep your office equipment running for years after your initial purchases. We are a versatile one-stop service for any office environment. We also sell business supplies to compliment office automation, such as office furniture, paper stock

supplies, all forms of printing services and web page design, to name just a few. We make our clients lives a little easier by researching for hard to find items. If you cannot find something, Solony Business Technologies is a good place to find it.

Product Quality



We assure our products by obtaining them from reputable manufacturers. These billion dollar companies have distribution points across America with delivery options to fit every shipping need. The products offered by our distributors range from integration services to product warehousing. They offer products and services that are called for the most, as well as specialized product not offered to the general public. Products cannot be sold directly to the end user from our distributors. Upon verification of the proper part number quality, accuracy and reliability is always 100% guaranteed.

We accept all Government Purchasing Cards



Small Business with a Large Inventory



SOLONY features more than 280,000 products ranging from complex computer systems to general office supplies.

Customer Care



It is our policy to always maintain a high level of customer satisfaction. In the event you are unhappy with any of our products, our Customer Service Department will do all that it can to make sure doing business with us is a pleasure.

Speed of Delivery



Most orders are shipped the same day of receiving your order. In the event of manufacturer delays, every effort will be made to contact you to be given the choice to remain on backorder, substitute to another item, or cancel your order.

Shipping



Delivery times for most products are three business days and standard delivery is free of charge for government orders. There is a shipping fee for next day delivery.

Although, an item on back order will result in longer delivery time and is beyond the control of Solony Business Technologies, we will do what we can to offer alternative solutions. All orders are processed upon receipt. Actual shipping time is contingent upon availability of merchandise.

Free Shipping?



Yes! GSA Schedule orders with a \$100.00 minimum include shipping charges for the continental United States except for Alaska, Hawaii, Puerto Rico and over seas locations. For orders under \$100.00 shipping charges are additional. For correct shipping charges on ground and air shipments on items to Alaska, Hawaii, Puerto Rico and overseas locations, call Customer Service at 718 857 0888. Unless specified, all orders in the domestic U.S. are shipped via private carrier such as FedEx, UPS or Airborne. Parcel post is used for all post office boxes, PR, AK, HI, Virgin Islands, APO destinations, Guam, and Canada. Please note: Air Freight is not available to these destinations.

Over Sized Shipping



For "Heavy Shipment Items" weighing over 70 lbs. or exceeding shipping dimensions (stereo racks, stereo systems, microwave ovens, speakers, and TVs under 27-inches), "Oversized Shipment" (televisions, 27" and larger, audio/video furniture, and air conditioners), please call for freight shipping charges.

Returns & Warranty



Our agreed product warranty terms are 30 days for our GSA Schedule items. Each product is fully

guaranteed by the manufacturer. The complete warranty is included with the product. The manufacturers' warranty covers repair or replacement of defective parts, subject to the conditions set forth. On most items, Solony offers an exclusive 30-day exchange/refund policy to mail order customers only. The following products are not acceptable for credit, refund, or exchange and must be repaired by manufacturers' authorized service centers: TVs and monitors 20" and up, computer products, laser printers, and fax machines. To locate a service center near you, please refer to your product manual. Unused computer software may be exchanged for a different title, if unopened, with some exceptions. Defective computer software may be exchanged for same title only. Some software programs are not returnable to Solony under any circumstance and must be returned to the manufacturer. Purchases that have been installed, scratched, or abused WILL NOT BE accepted for return or credit. Pre-recorded videotapes, cassettes, CDs, DVDs and laser discs can only be exchanged for a different title, if unopened! Defective, pre-recorded videotapes, cassettes, CDs, DVDs and laser discs may be exchanged for same title ONLY!

If you are not satisfied with your purchase, you may return it for exchange or refund (excluding shipping and handling charges) within 30 days, subject to a return authorization from Solony Business Technologies (see exceptions above). Returns are subject to a restocking fee (usually 15%), depending on the condition of goods and packaging material.

For an RA number (Return Authorization) on returns call Customer Service at 202-483-7080. All returns require an authorization number. Please note that an RA # does not guarantee final disposition. All returns are subject to inspection.

All exchanged/returned merchandise must be in original factory condition, including all packaging materials, inserts and manuals, warranty cards (not filled-out) and all accessories. Please do not tape or write anything on the item or the package! We will charge you for replacement of damaged, altered, missing, written-on or taped-on contents or cartons. We reserve the right to refuse any such returns.

Pack the products into a shipping box with plenty of packing material, and tape securely. Write the RA# issued by Customer Service clearly on the outside of the shipping carton. Any merchandise returned to us unauthorized will be refused. Please ship your parcel back to us freight prepaid! We suggest that you use

UPS Ground Service "Insured." Sorry, we cannot accept COD or freight-collect shipments. No goods will be accepted for exchange or return without authorization.

Model & Price Changes



Manufacturers are constantly updating their product lines and eliminating some models. Should you learn of a new model on the market that is not listed in our catalog, please call us for information. In addition, manufacturers are continuously

changing their cost prices. Our GSA Contract prices are fixed and published on GSA Advantage. When prices are lowered, we will pass the savings on to you. If a price goes up, we may be obliged to increase our price without notice on open market items and under contract modification through GSA policies and procedures. We will contact you in the event of a price change to secure your instructions. Please be assured that we will do our best to meet or beat any authorized competitors' price (on the same unit with proof of advertised price at the time of ordering). Price matching is only applicable to identical conditions of sale.

Additional Open Market Products

DATA STORAGE

Bar Coding Equipment, Disks, Tapes And Optical Diskettes, DVD Media, Optical Media & CDR, Removable Media, Tape Cartridges, Tape Reels

FAX MACHINE SUPPLIES

Toners, Developers, Drums & Fax Inkjets, Thermal Transfer Ribbons & Rolls, Thermal Paper Rolls

PHOTOCOPIER SUPPLIES

Collection Bottles & Bags, Developers/Starters & Dispersants, Drums, Duplicator Supplies, Fusers, Maintenance Kits, Staples, Toners

POS/BANKING/ CALCULATOR SUPPLIES

Ink Rolls, Paper Products, Spool & Cartridge Ribbons, Paper Products, Labels & Transparencies

PRINTER & TYPEWRITER SUPPLIES

Fonts, Laser, Inkjet & Other Cartridges, Print heads & Print bands, Plotter Pens & Supplies, Spool & Cartridge Ribbons, Thermal Transfer Ribbons & Rolls

OFFICE MACHINES

Accessories for Business Machines, Binding Machines, Cables & Paper Trays, Calculators, Cameras, Copiers,

Drives, Desktop Printers, Fax Machines, Mice, Joysticks, Scanners, Label Makers, Laminators, Overhead Projector, Power Backup & Surge Protection, Recorders, Shredders, Typewriters & Word Processors, Video Boards

COMPUTER ACCESSORIES & CLEANING SUPPLIES

Antiglare Filters, Books and Planners, Cleaning Supplies, Computer Batteries, Covers, Copy Holders, Foot Rests, Mouse & Wrist Pads, Power Backup & Surge Protection, Printer/Monitor/CPU Stands, Storage Boxes & Carrying Cases, Tool Kits, Vacuums, Workstation Accessories, Workstation Furniture

AUDIO/VIDEO PRODUCTS

Parts Printer/Fax/ Copier Assembly/ General, Cover Assembly, Carriage Unit/Tractor Assembly, Fans, Fusers, Motor Assembly, Other, Print heads & Print bands, Power Supply, Platen Assembly, System Board

Paper Products and Printing Services

Copy Paper, Fax Paper, Inkjet & LaserJet Paper, Snap Apart Form Sets

Our Products and their Manufacturers

Accessories / Supplies: Cables, Input Devices, Carrying Cases, Ink And Toner Cartridges, Power Protection, Print Media And Removable Media, Processor Upgrades, Trays And Feeders, Cleaning Supplies, Dust Covers, Warranties And Documentation

3M
3Com
ABL Electronics
Acer Peripheral America
Acer America
Adaptec
Agfa
American Power
Conversion
Angia
Apex Data
Apple
Artisoft
Asante
AST
Bay Networks
Belkin
Bell & Howell
Black Box Corporation
Boca Research
Brother
Canon
Cardinal
Compaq Computer
Computone
Corel
Creative Labs
Curtis Office Products
Digi-Milan Technology
DIGITAL
EFI Electronics
Epson
Evergren
Technologies
Exabyte
Exide
Extended Systems
Farallon
Fujitsu PC Corporation
Fujitsu Takamisawa
America
Hewlett-Packard
Hitachi
IBM
IBM Printing Systems
Imation
In Focus
Intel
Iomega
KeyTronic
Kingston Technology
Kodak
Kofax
Lexmark
Logitech
Lucent Technologies
Madge
Megahertz

Meridian Data
Micro Design
Micronet
Micropolis
Microsoft
Microsoft OEM
Microtech International
Microtek
Microtest
Mitsubishi
Motorola lsg
NEC Technologies
Okidata Olicom
Panasonic
Pentax Technologies
Corp.
Philips Magnavox
Pinnacle Micro Inc.
PORT Inc
Proxima
QMS
Relysis
Samsung
SanDisk
Seagate
Sharp
Sony
Sony Data Media
Specialix
Standard
Microsystems
SyQuest
System Connection
Targus Tektronix
Tiffen
Toshiba
Tripp Lite
UMAX
U.S. Robotics
Viewsonic
VST Technologies
Wangtek
Wyse
Xerox
Xircom

Advanced Systems:

RISC/

Unix Based NT Products

IBM RS /6000
IBM Storage
IBM Advanced
Networking
IBM Nefinity Servers
IBM Software

Computer Telephony Integration: Telephony Equipment, Switches, Control Units & Associated Modules, Station Apparatus & Accessories, Voicemail & Fax Applications, Unified Messaging Applications, Voice & Fax Boards, And Video Conferencing

3M

Callware Technologies
CTI Interactive
IBM
Intel
Intelspan
Lucent Technologies
NetPhone
Philips
Pictoretel
Rhetorex
Sony
Desktops
Acer America
Apple
Compaq Computer
DIGITAL
Hewlett-Packard
IBM
NEC Computer Systems
Division
Toshiba

Displays:

Monitors, Flat Panel Displays, Presentation Displays, Presentation Projectors, Video Boards, Multimedia Products

3D labs
3M
Acer Peripheral America
ADI
Apple
Artist Graphics
ATI Technologies
Compaq Computer
Cornerstone
Creative Labs
CTX
Diamond Multimedia
DIGITAL
Epson
Evans & Sutherland
Hewlett-Packard
Hitachi / NSA
Hyundai
IBM
In Focus
IXMicro
Mag Innovation
Mitsubishi
Eizo - Nanao
NEC Technologise
Nokia
Panasonic
Philips Magnavox
Displays: Monitors, Flat
Panel Displays,
Presentation Displays,
Presentation Projectors,
Video Boards,
Multimedia Products
Proxima
Radius
Samsung
Sony
Toshiba
Truevision
ViewSonic

Imaging: Dot Matrix, Dye Sublimation, Inkjet, Laser, Phase Change, Multifunction, Thermal Printers, Plotters, Scanners, Digital Cameras, Copiers, And Fax Machines

Agfa
Apple
Bell & Howell
Brother
Canon
DIGITAL
Epson
Fujitsu
Hewlett - Packard
IBM Printing Systems
Kodak
Konica
Lexmark
Logitech
Microtech International
Microtek
NEC Technologies
Okidata
Panasonic
Pentax Technologies
Corp.
MS
Relisys
Richoh
Sandisk
Sony
Tektronix
Toshiba
UMAX
XeroxInternet Solutions
Alta Vista /Compaq
Software
Axent Technologies
Raptor Systems
Data General
Extended Systems
Lucent Managed Firewall
OpenConnect
Software,Com
Watchguard
Whistle Communications

Mass Storage:

CD-ROM, Floppy Drives, Hard Drives, Optical Drives, Tape Drives, Jaz Drives, Zip Drives And Controllers

3M
Acer America
Aopen
Adeptec
Apple
AT&T
Boca Research
Clariion
Compaq Computer Corp.
Creative Labs
Diamond
DIGITAL
Epson
Exabyte

Fujitsu PC Corporation
Hewlett - Packard
HP-Colorado
IBM
Imation
Iomega
Kingston Technology
Kodak
Lexmark
Micro Design
Micro Solutions
Microtest
NEC Technologies
Panasonic
Procom
Proxima
Quantum
Seagate
Simple Technology
Sony
Toshiba
Vision Tek
Xerox

**Memory: Board - Level
Cache, Industry
Standard, Math Co
Processors, PCMCIA,
Printer Memory, Video
Memory And
Workstation**

Acer America
Advantage
Apex Data
Apple
Ati Technologies
Boca Research
Boundless Technologies
Brother
Canon
Connectix
Compaq Computer Corp.
DIGITAL
Epson
Fujitsu PC Corporation
Hewlett - Packard
Hitachi
IBM
Kingston Technology
Lexmark
Microtech International
Motorola ISG
NEC Technologies
Okidata Panasonic
QMS
Samsung
Sandisk
Sharp

Simple Technology
Sony
Southland Micro
Tektronix
Toshiba
Visiontek
Xerox

**Mobile: Notebooks,
Laptops, Personal
Digital Assistants,
Calculators, Port
Replicators, Docking
Stations, And Wireless**

Acer America
Apple
Compaq Computer Corp.
CTX Systems
Curtis Office Products
DIGITAL
Extended Systems
Fujitsu PC Corporation
Hewlett - Packard
Hitachi PC
IBM
Novatel Wireless
Palm
Panasonic
Philips
Port
Sharp
Sierra Wireless
Targus
Toshiba

**Networking: Adapters,
Bridges, Gateways,
Hubs, Remote Access,
Routers, Serial
Communications,
Sharing Devices,
Switching, Modems,
Emulation Boards and
Video Conferencing**

3Com
Adaptec
Allied Telesyn
Asante
Paradyne
Attachmate
Bay Networks
Black Box Corporation
Boca Research
Cabletron
Compaq Computer
Diamond Multimedia
Digi-Milan Technology
DIGITAL

D-Link
Extended Systems
Farallon
Global Village
Hayes
Hewlett - Packard
IBM
Intel
Kingston Technology
Linksys
Madge
Megahertz
Olicom
SMC
TDK
U.S. Robotics
Xircom

**OEM Solutions /
Computer
Components:
Motherboards,
Processors, Chassis,
and Related
Component Products**

3Com
Acer Preipheral America
AOpen America
Adaptec
ATI Technologies
Compaq Computer
Creative Labs
CTX
Diamond Multimedia
Hyundai
IBM
Intel
Intel White Box
Iomega
Kingston Technology
Logitech
Micronics
Microsoft OEM
NEC
Olicom
Panasonic
Quantum
Samsung / Samtron
SCO
Seagate
Simple Technology
Sun Microsystems
U.S. Robotics
ViewSonic
VisionTek

Personal Workstations:
Terminals

Boundless Technologies
Compaq Computer Corp
DIGITAL
IBM
NEC Computer Systems
Division
Wyse
Servers
Acer America
Apple
AT&T
Compaq Computer
Data General
DIGITAL
Hewlett - Packard
IBM
Meridian Data
Micro Design

**Software: Backup,
Database,
Documentation,
Entertainment,
Graphics, Electronic
Mail, Licensing, Multi
applications, Network
Applications, Network
Operating Systems,
Office
Communications,
Operating Systems,
Programming Tools,
Scheduling,
Spreadsheets, Utilities
and Word Processors**

Adobe
Alta Vista
Apple
Attachmate Corp.
Axent Technologies
Raptor Systems
Borland International /
Enprise
Boundless Technologies
Callware Tech
Computer Associates
Connectix
CoreData
Corel Corporation
DIGITAL
FileMaker
GoLive
IBM Software
James River Group
Lotus Development
Lucent Technologies
Macromedia

**Solony Business Technologies
Standard Industry Codes &
Federal Product & Service Codes**

**3571, 3572, 3575, 3577, 3674, 7372, 7373, 7377, 2671
5111, 5805, 5815, 7010, 7020, 7021, 7022, 7025, 7030, 7035,
7042, 7045, 7050, 7420, 7430, 7435**

**Solony Business Technologies
North American Classification Codes (NAICS)**

**334418, 334111, 334112, 334113, 334418, 334413, 511210,
541512, 53420, 322221, 422110**

**Solony Business Technologies
Federal Government Customer Contacts**

General Services Administration
26 Federal Plaza
New York, New York 10178

Defense Commissary Agency
1300 E Avenue
Ft. Lee, Virginia 23801

General Services Administration
1941 Jefferson Davis Highway
Arlington, Virginia 22202

United States Postal Service
149th Street & Grand Concourse
Bronx, New York 10199

New York City Transit Authority
130 Livingston Street
Brooklyn, New York 11201

United States Postal Service
421 Eighth Avenue
New York, New York 10199

Internal Revenue Service
290 Broadway
New York, New York 10199

Financial Management Service
IRS, Philadelphia, PA

Merchant Marine Academy
Kings Point, NY

Thousands of GSA Customers
GS-15F-0068K
GS-14F-0018L
GS-25F-0145M